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ESTABLISHED 1887

A New Black Leader Emerges



Cyril Ramaphosa, leader of the National Union of Mineworkers, before a 1985 strike.

For Ramaphosa, This Labor Struggle 'Is the Big One'

By Michael Parks Los Angeles Times Service JOHANNESBURG — With hundreds of thousands of black miners on strike in South Africa...

Deadline Delayed in S. Africa

Strikers Given 2 More Days to Return to Work

The Associated Press JOHANNESBURG — The Anglo American Corp. postponed a back-to-work deadline for 16,000 black strikers at its mines Monday...



U.S. soldiers leaving Spandau Prison on Monday as Allied troops ended their rotating duty at the West Berlin facility...

U.S. Ship Fires Warning Shots To Ward Off Boats in Gulf

WASHINGTON — A U.S. warship fired warning machine-gun blasts across the bows of two small boats in the Gulf on Monday...

Kiosk Marine Given 30-Year Term

QUANTICO, Virginia (AP) — A military jury Monday sentenced Sergeant Clayton J. Lonetree, the first U.S. Marine convicted of spying...

U.S. to Seek Tight Curb On Missile Inspections

By R. Jeffrey Smith Washington Post Service WASHINGTON — The Reagan administration, retreating from a main tenet of its arms control policy...

Hess Is Buried Privately At Undisclosed Location

By Robert J. McCarmey Washington Post Service BONN — Rudolf Hess has been buried in a private ceremony at an undisclosed location...

Unharmed by Crises, Gandhi Survives in Solitude

By Steven R. Weisman New York Times Service NEW DELHI — Prime Minister Rajiv Gandhi has survived his biggest political crisis since taking office in 1984...

Shaky Arab-Iran Ties

Some Arab League foreign ministers, meeting in Tunisia to discuss the Iran-Iraq war, are considering whether to break diplomatic relations with Tehran...



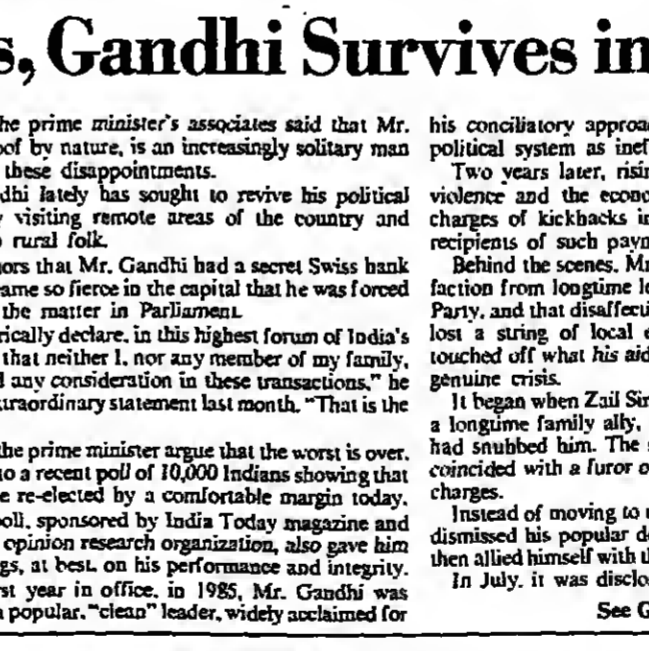
Orthodox boys and men praying Monday in Jerusalem to protest Sabbath film screenings. Page 2.

Is That Madonna on the Screen?

By Vincent Canby New York Times Service NEW YORK — On the evening of Aug. 6, approximately 10,000 people crowded into the lower section of Times Square to watch the arrival of Madonna for the premiere of her film, "Who's That Girl?"

Rightists Still Incite Fear in Argentina

By Bradley Graham Washington Post Service BUENOS AIRES — A prominent financier disappears in Argentina. More than \$1 million is paid as ransom but he is not returned...



Madonna as a prison parolee in her most recent film, "Who's That Girl?"

restored three and a half years ago, look too weak to protect the public. While the attacks have struck at only a small sector of society, and while few have lost casualties, the violence has unnerved a country psychologically scarred by the terrorism of the 1970s.

GENERAL NEWS A spy's book has prompted a debate over who should control British agents. Page 2. BUSINESS/FINANCE Oil prices plunged on reports that OPEC's output is well above its ceiling. Page 11. TOMORROW Margot Hornblower of The Washington Post begins a series on New York City, 12 years after it was on the verge of financial collapse. Dow close: DOWN 12.63 The dollar in New York: DM 1.8175 £ 1.632 Yen 141.90 FF 6.078

hype surrounding the ascent of Madonna — actually Madonna Louise Veronica Ciccone from Bay City, Michigan — to the top of the record charts. The voice is small, the musicianship not super and the personality a kind of electronically enhanced variation on those of other people. Yet, that was then and this is now, when Madonna, the singer and knock-out music-video performer and now movie actress, has developed a public personality that is decidedly and wittily her own.

his conciliatory approach and willingness to label the political system as inefficient and dishonest. Two years later, rising dissatisfaction over sectarian violence and the economy have taken a toll, as have charges of kickbacks in military contracts. So far, no recipients of such payments have been traced. Behind the scenes, Mr. Gandhi faced growing dissatisfaction from longtime leaders of the ruling Congress (I) Party, and that dissatisfaction came to a boil when the party lost a string of local elections this year.

Similar anxieties, although much more acute, prompted the armed forces to overthrow the constitutional authorities in 1976. Military commanders then conducted a campaign of kidnapping, torture and murder aimed at eliminating not just leftist insurgents but most dissent. Since the military relinquished power in 1983, Mr. Alfonsín and his aides have been unable to remove all anti-democratic forces from sensitive state jobs, particularly in the military-intelligence services.

Interior Minister Antonio Tróccoli complained in July about "enemies from within" and called the security issue "the most vulnerable aspect of the transition from military dictatorship to democracy. Circumstantial evidence points to the ultra-right as the source of the problem. In June, for instance, See FEAR, Page 6

In Democrats' Debate, Dukakis Comes Across As Early Front-Runner

By Paul Taylor
Washington Post Service

DES MOINES, Iowa — A televised debate among seven Democratic presidential hopefuls here has produced something that no candidate previously had been able to claim: a consensus for an early front-runner.

This front-runner is Governor Michael S. Dukakis of Massachusetts, and his status was affirmed in the backhanded manner typical of such debates: He was the candidate the others were most eager to attack.

Senator Albert Gore Jr. of Tennessee led the others Sunday in accusing Mr. Dukakis of speaking in generalities, of bringing a regional perspective to economic policy issues that ignored the plight of farm and oil areas, and of basing his budget deficit reduction proposal on grossly inflated estimates of how much revenue could be raised through a tax amnesty and an aggressive new collection policy.

The other participants were former Governor Bruce Babbitt of Arizona, Senator Joseph R. Biden Jr. of Delaware, Representative Richard A. Gephardt of Missouri, the Reverend Jesse L. Jackson and Senator Paul Simon of Illinois. Representative Patricia Schroeder of Colorado, who will decide next month whether to join the race, was not invited because she did not have the polling support or the declared candidacy required by the sponsors of the debate.

"I enjoyed it," said Mr. Dukakis, who refrained from returning his opponents' fire both during and after the two-hour debate, which was sponsored by the Iowa Broadcast News Association. It was the second televised debate in which the seven candidates have participated.

"I guess we're gaining," said his national political director, Paul Tully. "We seem to be of interest to a whole lot of people."

Most of the differences between Mr. Gore and Mr. Dukakis were more tactical than ideological. Nevertheless, the other candidates seemed to realize, Mr. Gore had found a way to separate himself from the field and wrap the debate around himself.

"If I get to 52 percent in the polls in New Hampshire, will you start attacking me like you have Mike Dukakis today?" Mr. Gephardt kidded Mr. Gore near the end of the debate.

Mr. Gephardt, Mr. Simon and Mr. Biden took more indirect pokes at Mr. Dukakis after he called for aggressive tax collection.

Mr. Dukakis talked of pursuing \$110 billion a year in uncollected revenues. Mr. Biden ridiculed that figure and said a more realistic projection from increased tax enforcement would be \$2 billion. Both men characterized the Dukakis perspective as "regional" because he is from a state whose prosperity has been fueled by increased military spending and, his opponents said, does not understand the economic suffering of the Midwest.

In fact, there were virtually no ideological differences on economic and agricultural policy among the seven candidates.



Governor Michael S. Dukakis of Massachusetts, his arms spread, at a debate in Iowa with fellow Democratic presidential candidates. From left, Senator Albert Gore Jr., Representative Richard A. Gephardt, Senator Joseph R. Biden Jr., the Reverend Jesse L. Jackson, former Governor Bruce Babbitt of Arizona and Senator Paul Simon.

U.S. Suspends Testing Of MX Pending Study Of Missile's Accuracy

By R. Jeffrey Smith
Washington Post Service

WASHINGTON — The U.S. Air Force, already struggling with delays in the deployment of its MX strategic nuclear missiles, has decided to suspend MX flight tests and set up a special study group to resolve questions about the missiles' accuracy, according to Defense Department and congressional sources.

The test suspension became public as the House Armed Services Committee assailed the air force, in a new report, for poorly monitoring the MX program and failing to notify Congress of serious problems in the missile's guidance system. Air force officials have called the MX "the keystone of our nation's strategic defense."

The report said that because of "significant management deficiencies and ineffective program monitoring, serious questions of confidence have arisen in 21 MX missiles deployed in Wyoming. The report was released Sunday after a five-month investigation.

Brigadier General Charles A. May Jr., air force deputy director for advanced programs, called this assessment misleading.

The committee had previously disclosed that only 14 of the deployed MX missiles were considered ready for wartime use, while the other seven lack guidance systems needed to insure they can hit Soviet targets with accuracy.

The reason was that the Northrop Corp., which makes a key component of the guidance system, fell behind schedule in its deliveries to the air force. The air force suspended some payments to the company last year and initiated a criminal investigation of Northrop's activities.

But the committee called into question the reliability of even the 14 "alert" missiles by noting that air force estimates of their probable accuracy were drawn mostly from flight tests that used different versions of the guidance system. Moreover, the "trend in the later test flights has been toward less accuracy," the committee said.

General May confirmed that the air force decided to delay the three remaining MX flight tests "so that we could better understand these changes" in missile accuracy as the tests became increasingly realistic. It also asked a panel of its Scientific Advisory Board to initiate an "in-depth technical review" of the guidance system.

Although air force officials have long based their predictions of the missiles' unerring accuracy on data from the 17 flight tests conducted to date, the air force Operational Test and Evaluation Office told the House committee that only three of the tests were "operationally representative flights." It said that others did not use computer programs or equipment identical to that installed in deployed missiles.

The accuracy of the MX missile, which carries 10 warheads, is widely considered its most important characteristic. Pentagon officials have stressed that Soviet efforts to encase their missile silos in highly protective concrete and bury their command posts underground de-

Splatball: 'Fun and Nonviolent' or 'Morally Obscene'?

By Lindsey Gruson
New York Times Service

JIM THORPE, Pennsylvania — After a day of rain that made the lush, pine-crowned forests feel like a steamy jungle, men hunted men, seeking the exhilaration that comes from shooting an enemy — with a paint ball.

"It's everybody's dream to sneak up and get right behind your man and blow him away," said Bob Phelan, an elevator mechanic who is a lieutenant in the U.S. Army Reserve. "That's the ultimate kill. He never knows what hit him, and he's dead."

Dead, as in out of the game — which has a variety of names, including splatball and the national survival game. One of the fastest growing sports in the United States, it is an adult version of capture-the-flag and hide-and-seek, with a wide streak of warfare wrapped in.

"I fell in love with it the first time I played," said Steve Davidson, an artificial intelligence researcher for the American Telephone and Telegraph Co., who is the captain of one team, the Muthers of Destruction. "It's like getting addicted. You have to come every week and get your adrenaline rush."

Last weekend, the Muthers and

17 other teams from as far away as California came to Jim Thorpe, a town in the Pocono Mountains, to compete for \$14,000 in the second annual North American Championships, one of several major national tournaments.

Two teams of 15 persons, wearing camouflage fatigues and heavy boots, engaged in a series of 45-minute mock battles in which they tried to capture the enemy's flag.

They slithered through thick woods and deep mud, enjoying the vicarious thrills of combat and eliminating enemies with air guns that fire harmless gelatin capsules filled with water-based paint.

Mr. Davidson and other aficionados say that splatball is like chess for the physically active. They say it requires physical stamina for running through the woods and strategic thinking for devising tactics, and provides a harmless outlet for built-up frustration.

"It's fun and it's nonviolent," said Eddie Walker, a network service manager for the New York Telephone Co., who is the captain of another team, the Ace of Spades. "I'm a pacifist. I couldn't do war for real. If I ever saw anybody shot, I'd flip out. I couldn't handle it."

But many critics denounce the game as "morally obscene." They say it trivializes violence and war, inuring devotees to the horrors of killing and implicitly promoting violence as a way to solve problems.

"I see it doing far more harm than good," said Leonard Berkowitz, a professor of psychology at the University of Wisconsin, who is a specialist on aggression.

"The evidence is clear that there's no beneficial catharsis and that there can be a reduction in the inhibitions against violence. In the long run, players may be just a little more nasty, aggressive."

The game was invented six years ago by three New England friends — Charles Gaines, the author of "Pumping Iron"; Hayes Noel, a

stockbroker; and Robert Gurnsey, a ski shop owner — as a way to settle a long-running argument about whether a person with city survival skills could adapt them to the woods.

For the first battle, in June 1981, they invited a group of 14 friends from diverse backgrounds to the New Hampshire wilds, where they competed individually.

The game was won by a professional forester, Ritchie White, who never unholstered his pistol and never killed anyone. Instead he stealthily walked through the woods, avoiding his enemies and collecting their flags.

Three players who were writers published articles about it. The response was so overwhelming that hundreds of games were soon being played around the country.

Although no comprehensive statistics exist, organizers estimate that 35,000 people now play the game every weekend in the United States.

Recently, companies have started organizing games among employees to increase communication and build camaraderie.

After Duquesne Systems, a software company based in Pittsburgh, took over its major rival, CGA Inc., last year, it staged battles at its national sales meeting as a way to integrate the new employees.

"I really built up the esprit de corps," said William Gossman, vice president for marketing. "It made the outsiders really feel like they were part of the company. By the end of that day, any signs of 'you're from a different company' were completely washed away."

Paul Fogal, president of Skirmish, which sponsored the competition in Jim Thorpe, said devotees come from all social and economic groups.

But at least 85 percent are men, most in their late 20s and early 30s. While many currently serve in the military, he said, few Vietnam veterans play.

"Our best market is the New York financial district," said Mr. Fogal. "It has lots of aggressive and competitive people. But the only common denominator is love of

competition. Every one of the guys out here is very competitive, more competitive than normal."

In recent years, however, the game has become increasingly militaristic. Tanks and booby traps, paint-grenades, and paint-mines are now part of many battles.

The weapons also are becoming more advanced. Tippman Pneumatics, a former manufacturer of machine guns, recently introduced the SMG-60, an automatic gun that fires 600 paint-ball rounds per minute. That has offended many purists and has stirred a heated controversy among players.

"Many say it's becoming an arms race," said David Freeman, president of Tippman. "They say it's who's got the best gun, not who's got the best strategy and the most athletic ability."

In Pravda, One Man's Truth Isn't

By Reuters

MOSCOW — The Soviet Communist Party newspaper Pravda misquoted on Monday a column by the American humorist Art Buchwald.

In the column, published Aug. 6 in the International Herald Tribune under the headline "Discard These Truths," Mr. Buchwald said that the things Americans grew up believing were not necessarily true any more, and that the sooner the nation faced reality the healthier it would be.

The column, originally titled "Future Shock," first appeared in the early 1970s. Mr. Buchwald was on vacation recently, and in his absence the syndicate that distributes his columns ran a selection of older pieces.

In a shortened version of the column, Pravda reprinted truisms cited by Mr. Buchwald as no longer valid, such as "Congress is an equal branch of government," "The First Amendment protects the press" and "All policemen are honest."

In Pravda's version, however, "If you live in the country, you don't have to lock your doors" became "If you live in this country, you don't have to lock your doors" — a slightly different view of life in the United States.

Pravda, whose name means "truth" in Russian, provided accurate translations of the other "discarded truths" it chose.

Mr. Buchwald's columns, presenting a humorous view of U.S. politics and lifestyles, have appeared previously in the Soviet press, but readers said they believed it was the first time his writing had appeared in Pravda. Editors of the newspaper were not available for comment.

Magazine Reports Pentagon Set Up Clandestine Units

The Associated Press

NEW YORK — The Defense Department set up wide-reaching clandestine units after its failed 1980 attempt to rescue American hostages from the U.S. Embassy in Tehran, according to Time magazine.

The small, specially trained units are designed to operate more covertly than older military units such as the Army Rangers and the Navy Seals, Time said.

In addition, the magazine said, a far-ranging intelligence organization known as Intelligence Support Activity gave the army for the first time the ability to conduct full-fledged espionage using field agents. Major Greg McGuckin, a Pentagon spokesman, said Sunday that he had no comment on the report.

At its peak, the organization had agents in Morocco, Nigeria, Somalia, Sudan and about 10 Latin American countries, the magazine said. Its personnel grew from about 50 at its inception to 283 in 1985, according to Time.

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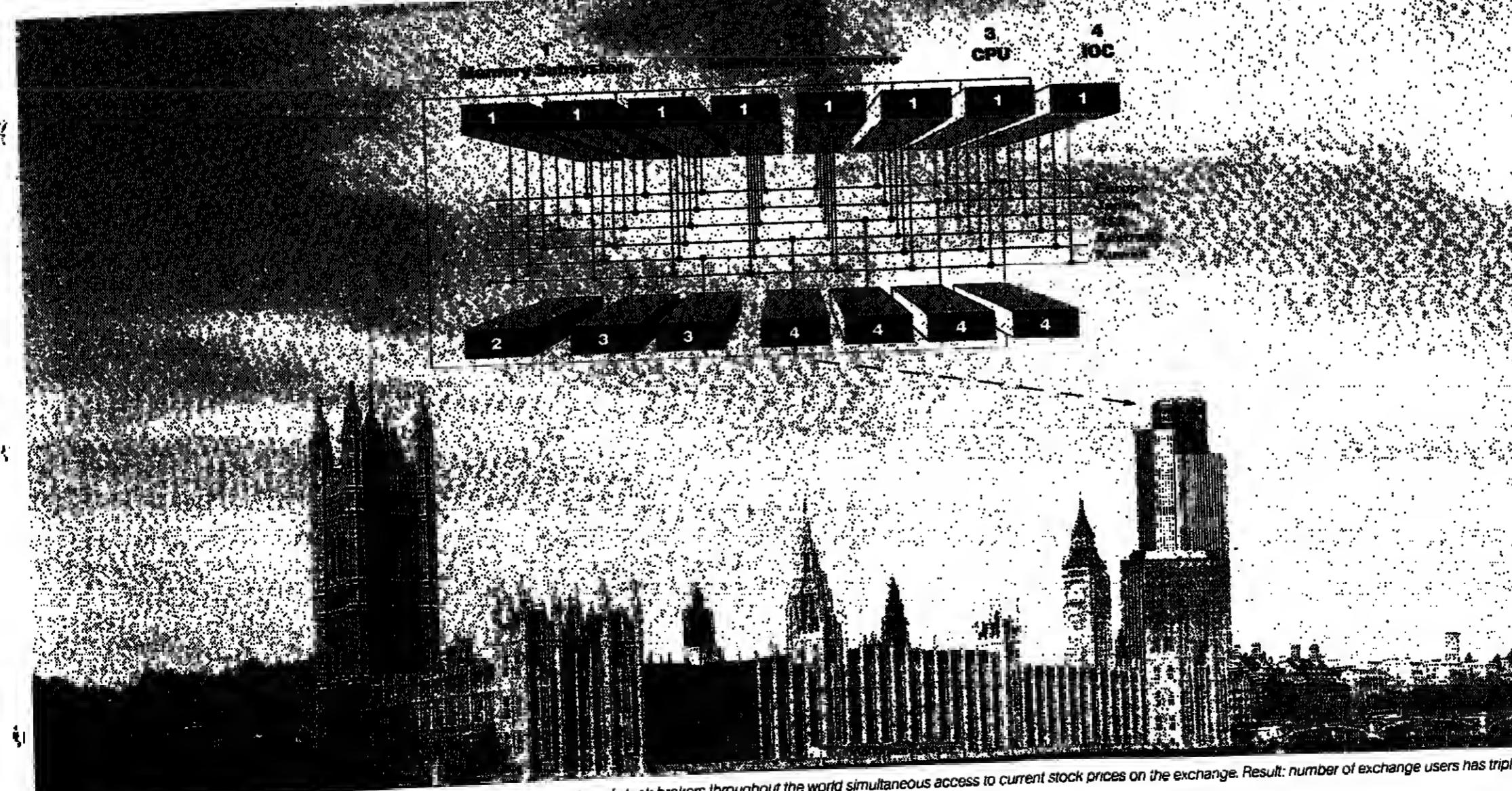
The Royal Hotel has been Osaka's premier hotel for more than 50 years and has been host to innumerable guests and dignitaries from Japan and the international community. Centrally located in Osaka City, easy access to business, shopping and sight-seeing areas.

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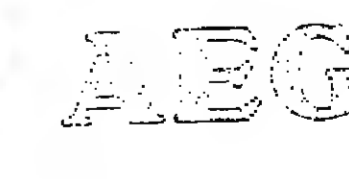
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INTERNATIONAL Herald Tribune

High-Stake Trade Talks

Negotiators for the United States and Canada will sit down this week to begin drafting an agreement for free trade. It is a tremendous venture — and risky, to political terms, with high stakes for both countries. Very little attention is devoted to it in the United States, but to Canada the prospect of open trade touches the deepest and most sensitive questions of economic nationality and Canada's relations with its huge neighbor. This drive for a free-trade agreement has already gone far enough that, if it now collapses, it will be followed by a time of anger, suspicion and tension between two countries that collaborate to their great mutual profit in the largest flow of trade across any border in the world.

Life Design, by the Rules

"I'm expressing civil disobedience. We can sit and talk about Dutch elm disease or we can do something about it." So says Gary Strobel, a plant biologist at Montana State University, after injecting genetically altered bacteria into elm trees without federal permission. The result, he says, are "almost ludicrous." A pamphlet from the prestigious National Academy of Sciences comes close to saying the same thing. Are they right? Is society unreasonably holding back genetic engineering miracles that could vastly benefit humanity? No. Prudent oversight remains much in order. But there is a case for relaxing the rules more quickly as experience is gained.

A Calm Voice on AIDS

AIDS is plainly a special problem in hospitals. The disease is transmitted through blood and other body fluids with which hospital workers routinely come in contact. Three workers in the United States are now known to have been infected through such contact. No hospital wants to shrink from the sick, but every hospital wants to protect its staff. What to do? One answer that quickly occurs is to test every entering patient, the better to know where the risk lies. There are problems with this. Not every infected person will yet test positive, and an assortment of difficult issues arises when a person does. Public health authorities also fear that a checkpoint at the hospital door might deter people from seeking needed treatment and drive that part of the population at risk underground. Thus the Centers for Disease Control have said that the best approach is to act as if every entering patient has AIDS and to adopt "universal" blood and body-fluid precautions.

Other Comment

Zimbabwe's Parliament It comes as no surprise that Zimbabwe, freed from the safeguards imposed at the granting of independence, has abolished the 30 parliamentary seats constitutionally reserved for whites. In truth, Zimbabwe's whites are little concerned about parliament or who is sitting there. What exercises white farmers and businessmen is what economists are urging the government to do. The economy is still primarily in white hands, and is likely to remain so in the foreseeable future.

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The Reaganites' Gauziness Has Put Them in a Bind

By Stephen S. Rosenfeld

WASHINGTON — The decline of the Reagan administration's Central America policy is best measured by the fact that the United States is having to deal with a greater credibility problem than is Nicaragua. The Arias peace plan requires the Sandinistas to open their political system, which will be painful and divisive, and may sorely tempt them to cheat. Their credibility will be on the line. The United States is being called on to change not the character of its system but merely an aspect of its foreign policy — to test the possibility of softening, rather than ending, Sandinista rule. Disasteful as this may be for Reaganites, it is not beyond a mature great power. The administration, however, or a part of it, is being a bit petulant and childish.

It began its new engagement with regional diplomacy by getting rid of Philip Habib, the U.S. diplomat best situated to help the president accomplish the purpose he now says he has embraced. He resigned, moreover, because of pressure from the Republican right wing, pressure to which standstill Ronald Reagan submitted without any evident recognition of the damage he was doing to his credibility. That leaves Mr. Reagan without the major personage he ideally would want to have at hand in order to pursue any serious negotiations. Secretary of State George Shultz has a full plate, and, by failing to get the president to retain Mr. Habib, has lost an important battle. Mr. Shultz's León Amador, Elliott Abrams, lacks the requisite standing. Beyond personalities lies a question to which even the best-informed Latin Americans are seeking an answer. Queasy in the knowledge that their fate is at the mercy of American political whim, they ask whether the United States is now going to work with President Oscar Arias Sánchez of Costa Rica on the plan that the five Central American states accepted in Guatemala earlier this month, or whether the United States, by a too-rigid insistence on some of its own standards or simply by a subtle diminution of energy at key passages, is going to undermine it.

Central America Called a Bluff, Turned a Corner

By Jorge Castaneda

MEXICO CITY — Under almost any interpretation, the peace agreement signed by Costa Rica, Nicaragua, El Salvador, Honduras and Guatemala represents a major setback for U.S. policy in the region. First, by signing an agreement with President Daniel Ortega, by negotiating with him, by not questioning his status or the way he reached power, the other Central American nations finally came around to considering the Nicaraguan revolution as an irreversible, although amenable, fact of life. Second, and more concretely, the agreement is indeed one-sided. Its demands of the Sandinistas are either irrelevant or open-ended, difficult if not impossible to verify and exceedingly tough to enforce: national reconciliation, "best efforts for a cease-fire" and an end to Sandinista support for insurgents in El Salvador. But the concession by the United States is simple and precise: a halt in aid to the contras. If it does, the contras are through, and the White House dream of ousting Mr. Ortega before President Ronald Reagan leaves office is shattered. If aid continues, the United States appears to be the party responsible for the peace agreement's failure.

It's a Big Deal, Especially So for Black Americans

By Hal Logan

PRINCETON, New Jersey — There was a remarkable story recently in the papers about a 44-year-old black man who had agreed to buy the international operations of one of the world's largest food products companies, Beatrice Foods, for \$985 million. The account raises tantalizing questions about the size and prospects of black people in a society in which one black man can raise almost a billion dollars to buy a company despite the legacy of racism and discrimination that keeps the larger black community at the bottom of the scale of well-being in America. If Reginald Lewis's purchase of Beatrice's international businesses is consummated, a black man will own 64 companies that produce and market such familiar products as Tropicana orange juice, Wesson cooking oil and Hunt's tomato products in 31 countries around the world. Mr. Lewis, a New York attorney, also would become the owner of what would be by far the largest black business in America. Beatrice's international operations accounted for \$2.5 billion in sales and \$147 million in profits last year; the next largest black company, Johnson Publications, with \$173.5 million in sales of Ebony and Jet magazines and other products, is less than one-fourth the size of Beatrice's overseas businesses. It's a wonderful financial story, of how an investment of \$1 million three years ago by TLC Group LP, Mr. Lewis's family-owned investment concern, has turned into control of a company 2,500 times larger. I wonder, though: Does a black man's purchase of a \$2.5-billion company have any significance for blacks in the America of the late 1980's? Mr. Lewis's ownership of Beatrice's international operations would not have any immediate impact on the family, education, drug or crime problems of the ghetto communities that fester in every U.S. city. It would help black police officers, firefighters or factory workers obtain promotions or to keep their jobs in the face of layoffs. It would not transform black accountants or lawyers into partners in the firms that employ them. To appreciate the meaning for black Americans in Mr. Lewis's triumph is to realize, first, that even those blacks who seem most successful and well-integrated often confront racially-based skepticism and doubt in their professional lives. "It does a lot for me," said James Norton, a managing partner at UNC Ventures, a Boston-based black venture capital and investment banking operation. "When I go in to do a 10- or 20- or 30-million-dollar deal, it strengthens my hand. It says to the people on the other side of the table that black folks can get things done."

South Korean album exports to Singapore shot up 480 percent, while shipments to Taiwan increased 560 percent. The two countries, in turn, increased their 1986 photo album exports to the United States by 800 percent and 1,300 percent, respectively. Despite labels and other identifying markings showing that the products came from Singapore, Taiwan and Hong Kong, laboratory tests have proved that the photo albums were made in South Korea. Other evidence suggests that even some albums labeled "Made in the USA" are produced in South Korea. Yet no effective action has been taken against this evasion of U.S. laws, and the American photo album industry sees its sales dwindle. The amendment to the trade bill gives aggrieved companies a way to defend themselves against unfairly traded imports. It puts teeth in the customs laws, and it gives victims of customs fraud the same legal recourse that victims of securities fraud have.

OPINION



President Ortega, there's a man out here with a cake and a bible.

Schroeder Should Run, Hart Can't

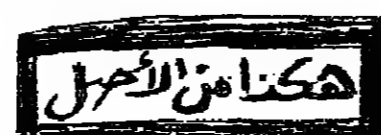
By Tom Wicker

NEW YORK — "Run, Pat, run," they were chanting at last week's National Women's Political Caucus in Portland, Oregon, and that makes a lot of sense, maybe even for Representative Pat Schroeder of Colorado. "Don't, Gary, don't," his best wishes were, meanwhile, imploring the former Democratic front-runner, and that makes even more sense, for him and everyone else. Gary Hart, the former Colorado senator who quit the U.S. presidential race last spring after a national flap over his sex life, apparently was listening. An aide said that Mr. Hart, from a vacation place in Ireland, had denied categorically that he would try to resurrect his candidacy later this year. "Categorical" won't be "definitive" until Mr. Hart himself swears off, and the sudden possibility of a recycled Hart candidacy may have been a trial balloon. If so, it didn't fly, though it calmed the summer political doldrums. The general reaction was summed up by Joe Grandmaison, the New Hampshire Democratic chairman, who has seen them come and go through a good many elections. "When I first heard it," Mr. Grandmaison said, "my first thought was that it was incredible. Then after having thought about it a while, my second was that it is still incredible." For one thing, an attempted comeback by Mr. Hart would only revive the lurid headlines about his acquaintance with a Miami woman, speculation about other possible relationships, and the shabby metamorphosing of reporters into private eyes. For another, he would be returning to overwhelming debts and legal entanglements from his 1984 campaign and his aborted 1988 effort; they could cripple any remaining chances he might have. Mr. Hart is a thoughtful man about "issues" and not one inclined to worry about substance over most candidates. If he wants to talk seriously about such things as Soviet-U.S. relations, and to be heard, he is well enough known to do so without being a presidential candidate. He might even be better able, in fact, than if he were running and therefore had to concern himself with delegate falls, local potentates, "momentum" and the like. The other Coloradoan, Ms. Schroeder, has a more difficult decision to make. She's reported to be having trouble raising the money she wants to order to underwrite a presidential campaign. Though she has a sound political record, it's not clear that she is better qualified or more likely to win than the seven declared Democratic candidates, even if they are all men. "Who needs eight?" she and many others may be asking themselves. The 1984 campaign, moreover, with Geraldine Ferraro on the Democratic ticket, demonstrated that women are not moonstruck in their political views. This year, a lot of Democratic women already are committed to other candidates, and Ms. Schroeder cannot expect to win anything called "the women's vote" merely by announcing her candidacy and showing that she knows as much about nuclear weapons, farm policy and the trade deficit as her male competitors. She can expect that a lot of men and women will oppose her primarily because she's a woman. There are at least two good reasons why Ms. Schroeder nevertheless should declare her candidacy. One is that if that's what she wants to do, there's no reason she shouldn't go for the brass ring, as might any man with a similar record. If she loses, she still will be better known, will have learned a lot about the country, improved her future chances and might even have a shot at the vice presidency this time. Some of those seven men are in the race for just such purposes. The other reason for Mr. Schroeder to run is that her candidacy would be a further necessary step in making it ordinary and expectable for women to seek the presidency of the United States. Until it becomes so, women with legitimate aspirations and abilities to lead are going to be looked upon as little more than "women's candidates" or, worse, as sure losers. It's easy to forget how powerful was the taboo against Roman Catholic presidential candidates until John F. Kennedy was nominated and elected in 1960. Shirley Chisholm, a black woman, began in 1976 the assault on two even bigger taboos. Jesse Jackson is continuing to break down the barrier against blacks who buy good showing for women in 1984. Not least as a result, the Republicans might well put Jeanne Kirkpatrick or Elizabeth Dole on their ticket next year. That's all the more reason for Ms. Schroeder to offer the Democrats an effective candidate, and a possible counter. Run, Pat, run. The New York Times.

IN OUR PAGES, 75 AND 50 YEARS AGO

1912: Sebastopol's Siege ODESSA — Martial law in the lesser degree, or as it is sometimes termed, a state of semi-siege, has been established at Sebastopol [on Aug. 21] to apply over the naval station and the fleet. Recent investigations made by naval procurators in the Baltic and Black Sea have led to the numerous arrests of seamen and petty officers among the crews of the battleships. The ramifications of the revolutionary propaganda are, it appears, much more extensive and alarming than was at first believed. WASHINGTON — The American State Department has been appealed to urgently by cable [on Aug. 23] to rush troops into Nicaragua, where conditions are said to be growing steadily worse. The rebels are described as crazed with drink and are accused of perpetrating horrible atrocities. The writer, a Republican of Pennsylvania, is a member of the Senate Banking, Housing and Urban Affairs Committee. He contributed this comment to The New York Times.

1937: Nazi Party Rally LONDON — Prime Minister Neville Chamberlain's pet ambition of healing the wounds between Britain and step toward another known that Sir Neville Henderson, British Ambassador in Berlin, would break precedent by attending the forthcoming Nazi party rally at Nuremberg. The French Ambassador, André François-Poncet, will also attend the rally, but the American Ambassador, Professor William E. Dodd, has excused himself on the ground that he will be away on leave. WELLINGTON — An attractive girl athlete is reported [on Aug. 24] to have changed her sex. She will leave for England shortly to undergo an operation, and will then seek permission to marry. The girl was a tennis champion at school and an athlete.



ARTS / LEISURE

Author of 'Kramer' Tackles Middle Age

By Marjorie Williams
Washington Post Service
ONE of the most interesting things about Avery Corman is that he has never been divorced.

writing, with rueful seriousness, about concerns that have been largely ignored in popular culture since the era when men wore hats with their gray flannel suits; the professional and family lives of urban middle class men who are trying to muddle through in moral fashion.

as the owner of two children's boutiques.
"So, am I immune from that?" asked Corman rhetorically, when asked about money. "No, I am not. Does the fact that I am, as you point out, doing better... make it possible for me not to look at it? What I am looking at are the things that are within me and that I've seen in other people."



Avery Corman: A generational landslide.

Braff the Zinger Shooter

By Mike Zwerin
International Herald Tribune
NICE — Ruby Braff shoots what stand-up comedians call "zingers" at you. He has worked with them in enough strip joints and at bar mitzvahs and weddings in Borscht Belt hotels to know the style by rote.



Ruby Braff: An elegant, mellifluous trumpeter.

By the age of nine, he was working weekends for \$2 a night in clubs with "slick cats." He has been a leader since the age of 16. "I'm not good enough in work for somebody else," he explains: "If I had to blast cisco," he explains: "I'd have to blast cisco."

Iran to Free Family of Paris Envoy

By Julian Nundy
International Herald Tribune
PARIS — Iran has agreed to allow the wife and baby son of the French consul in Iran to leave for home in the near future, the French Foreign Ministry said Monday.

FEAR: Rogue Rightist Groups Still Active in Argentina

(Continued from Page 1)
bombs exploded at 16 provincial offices of the governing center-left Radical Civic Union.

GANDHI: Solitary Leader

(Continued from Page 1)
member and ally, Mr. Gandhi's cousin, Arun Nehru, had been talking with Mr. Singh about running for re-election as president against the prime minister's wishes.

LEADER: Strike Strengthens Ramaphosa's Position

(Continued from Page 1)
Although often harassed by mine managers, he gradually built up the union's membership — it now has more than 320,000 members — and then won recognition for the union from the Chamber of Mines, which groups South Africa's six major mining companies.

ARMS: U.S. to Seek a Strict Limit on Missile Inspections

(Continued from Page 1)
of narrow criteria to be negotiated in advance.
In addition, challenge inspections will be permitted only within the first five to 10 years after the missiles are eliminated, according to the U.S. proposal.

Jakarta Plans to Close 21 Private Stations

United Press International
JAKARTA — Indonesia will close down 21 private radio stations because they failed to relay government news broadcasts, the state news agency, Antara, said Monday.

MADONNA: Singer's Magic Doesn't Take to Screen

(Continued from Page 1)
a bus to Philadelphia. The 45-minute drive takes into 24 hours of lunacy involving a wild cougar, mobsters, a society wedding, an interview with the fussy members of a co-op board, car chases and larceny at Cartier's.

Typhoons Kill 20 in Vietnam

BANGKOK — Twenty people have been killed and hundreds injured during the past nine days by two typhoons in central Vietnam.

HESS: Nazi Is Buried Privately at an Undisclosed Site

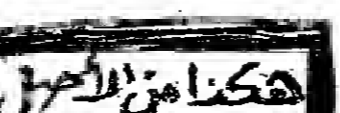
(Continued from Page 1)
The statement hinted that the family had been disturbed by weekend demonstrations in and around Wunsiedel by neo-Nazi supporters of Hess. The police have detained a total of 79 extremists, of whom 17 still were being held Monday, and banned open-air demonstrations in the town.

5 Are Executed in Syria For 2 Bombings in 1986

The Associated Press
DAMASCUS — Five Syrians convicted of bombing a train and a bus station in Damascus last year were executed Monday, the Syrian Arab News Agency reported.



GENERAL NEWS



FASHION Made in GERMANY

It's high season for German fashion lovers as three major cities turn on the style to present a dazzling array of designers and clothing to suit all tastes. Pride of place must surely go to Berlin, currently celebrating its 750th birthday, but Munich seems ready to rewrite the record book and in Düsseldorf the '88 collections are ready and waiting. With 2,000 exhibitors at the Igeldo and a further 2,500 at fashion shows around the city, Düsseldorf is expecting 60,000 buyers to visit the city September 6-9, no surprise given that a full third of Germany's impressive \$12 billion fashion industry goes to exports. On September 5-6 Designer Collection will provide a taste of things to come by showcasing the collections for spring and summer 1988. For the first time, an Italian collection — from Byblos — will receive its premiere outside Milan. On October 18-19, Düsseldorf Direkt and New Look Düsseldorf will show a selection of next summer's designs for cocktail and evening dress while offering buyers the chance to reorder all '87 and '88 favorites.



Classic designer elegance for Spring/Summer '88 by Jill Sander.



The look of '88 by Brigitte Haanke (above), Caren Pflieger (left) and her evening designer collection (below).

Fashion Sensations in Munich

THE Munich Fashion Week/International Fashion Fair (Mode-Woche-München) ranks as one of the largest in Europe. Last March set a record for the event, with 51,000 buyers from 30 countries and 2,210 exhibitors. The next Munich Fashion Week is to be held October 4-7. Among the highlights will be a parade of German designers — Designer Defiles — in the Emperor's Hall of the Renaissance-style Residenz. This regal treatment caused a sensation at the last Fashion Week. It will be staged again as a prelude to the fair on Friday and Saturday, October 2-3.

The designers mount a series of thirty minute shows for the invitation-only audience. Among the participants are Daniela Bechtolf, Barbara Bernstorff, Reimer Clausen, Brigitte Haanke, Uta Raasch, Manfred Schneider, Dietrich Seeler, Jürgen Weiss and Yucca. At the gala evening on Saturday, the Italian designer Cerruti will show his collection for next spring and summer and present his first entry on the

perfume market (the Cerruti fragrance will be introduced in Paris at a later date). Starting Sunday, the Trend, Leather and Traditional Costumes (Folkwear) Shows will be presented.

To celebrate Berlin's 750th anniversary, an evening of the city's top fashions will be held on Sunday.

Munich Fashion Week takes place in the exhibition grounds, and additional presentations spill over into the city's fashion houses, hotels and show rooms. Also, twice a year, the city hosts fashion-star-münchen, in most of the same venues.

The next fashion-start is due this weekend (Aug. 28-30) when a new prize will be introduced for young knitwear designers. Initiated by the Munich Fashion Week (under the direction of Dr. Karl-Dieter Derrisch), and the Italian knitwear company Lineapiu S.p.A. the Munich Promotional Prize for Knit Design by Line-



Munich's Designer Defiles. Barbara Bernstorff (above), Beatrice Hymppendahl (right), Mond (top).



piufiore is the counterpart of the DOB prize for young designers working with fabrics. The award will be presented at a fashion show following the DOB (Women's Outerwear)

Promotion Prize Show on August 30 at the Regina Haus. Contestants include AKUT, Yvonne Baki, Sabine Mikhael, Andrea Schweizer, Barbara Straubenau and Ralf Wagner.

A Creative Force to Be Reckoned With



QUALITY, naturalness and a refined cut explain the perennial appeal of Caren Pflieger collections. "I am proud of that. I was the first in Germany to develop a simple, refined cut,

combined with quality and color." The dynamic designer, who this year launched Pflieger for Men, started her own Caren Pflieger Design Collection for women in 1979. Not yet 35, she

drawn on experiences as a fashion model, art student, art gallery owner and fashion importer to create the company. "We have a very good marketing strategy and good management," says Pflieger. "That way the company is able to develop further, to work more internationally. Our most important markets are the German-speaking areas, Benelux countries, Scandinavia, Spain and also Italy — a real compliment because the Italians have their own good fashions. We have started in the U.S., and our name is now known from New York to Tokyo."

The Caren Pflieger Collection of knitwear, ready-to-wear and cocktail dresses can be combined, mixed and matched for casual or evening wear.

"It is a cultural expression, a puzzle put together from season to season. The garment must suit the personality. It has to be perfect and you have to feel good in it."

Caren Pflieger perfume and cosmetics, distributed by Premier Cosmetics, the German subsidiary of Sanofi Beauséjour of France, complete the picture.

Rediscovering the Dress

THE Fink Group in Darmstadt is one of Europe's leading makers of women's clothing. Headed by the dynamic Lilo Fink, the company has become the leader in the upper medium-class market for women's dresses. Its Fink Modelle line accounts for an overwhelming share of the firm's sales. More than half of the Fink Modelle collection is exported to 36 countries, with the greater part going to France, Belgium, Britain and Switzerland. But the Fink brand name can also be found at Edward Chapman's in Vancouver, Canada, at Lanc Crawford's in the center of Hong Kong and at the New

Amsterdam Store in Curaçao in the Netherlands Antilles. In all the export markets, there are sales representatives and showrooms.

Reaching out for new customers, Fink has expanded the Modelle line to include the latest, freshest dress styles. A pleasing, feminine style shows up in the long, close-fitting bodices and swinging skirts. There are blouses, the popular one- or two-piece sweater and polo-shirt dresses in comfortable knits and jersey. The elegant coats and shirt-dresses as well as the jumpers and blouses are ideal for city wear.

The weekend and travel collection includes one- and two-



New lines for Autumn by Fink Modelle.

piece sweater dresses, long blazers, blouses, skirts and shirts to mix and match.

For afternoon and social occasions, Fink uses glittery, flowing materials such as satin, crepe and chiffon.

The styles favor the warm, natural colors of autumn, but dramatic, metallic hues and those perennial favorites — black and white, navy blue, off-white and bright red — are also much in evidence. The designs include stripes, checks, leaves and floral themes.

Fink also produces knitwear under the Yarell label, and the internationally successful ready-to-wear line named after French designer Louis Féraud.

the art of creating fashion **mond**



Volker Zahn Werbung

ADVERTISING SECTION

Traveling Light

Strolling into next Spring/Summer, Huckle's Aventura.

In its first collection for next spring and summer, the Huckle line emphasizes mill-washed, crash-effect and wax-finish fabrics. For blazers and jackets, the "New Zealand" style combines traditional cool blue and white with summer pastels and fantasy prints, while "Casablanca" relies on natural colors in cotton and linen blended with silk for a brilliant lustrous sheen.

The Pierre Castelle collection provides plenty of versatility with dresses of two or more pieces with matching shirts. The silhouette here caresses the waist and comes on strong in the shoulders, with swinging and even some '50s-style flared skirts.

FASHIONABLY dressed women around the world know the products of Erwin Huckle. Besides its own label, the firm also produces the brand names Ravens, Aventura, Pierre Castelle and others.

This is clothing that travels well. Forty-two percent of Huckle's production is exported to the Netherlands, Belgium, Luxembourg, Britain, Ireland, France, Denmark, Sweden, Norway, Finland, Austria, Switzerland, Spain, Canada and, more recently, to the United States. The Huckle Group has sales offices in fashion centers around the globe.



Ski Style and Beyond

WILLY Bogner Sr. and Willy Bogner Jr. both enjoyed brilliant careers as skiers, but today their name stands at the summit of style. Willy Jr. and his wife Sonia now run the Munich-based company founded by Willy Sr. and his wife Maria.

The Bogner Houses in New York's Madison Avenue and in Hong Kong's Ocean Center retail the firm's collections. In addition to an international distribution network, there are Bogner sales outlets throughout Europe, the United States and Canada, South Africa, Australia and in Kuwait.

The women's line for this fall-winter focuses on subtle earth colors set off by strikingly colored accessories. The new "ice tones" are also prominent, especially in cord, poplin and down-filled coats. The silhouette emphasizes a slim waist and hips. For the feminine touch, there are blouses in crepe de chine and ample skirts. The line also features jackets in tweed, glen plaid, checks and denim.

Individual designs include the flowing Modern Romantic, the trim city Scroller and featherweight sweaters with leather appliques. The Business Lady/Ascot design is for the woman who dresses for success, the Fireplace design twins lace blouses with a hand-knit wool jacket, and High Society recalls the Grace Kelly of the 1950s. Bogner's Loden design combines traditional materials with



Style and grace from Bogner.

leather and color-coordinated sweaters. The Bogner divided skirt adds the finishing touch.

For men, Bogner offers a traditional, distinguished look with single and double-breasted suits. Especially luxurious is a 100 percent cashmere jacket. Coats are sporty and casual in winter wool, washed cord, whipcord and flannel. The sportswear range for women features denim, a down-lined trench coat, shirt-dresses and a huge lambswool scarf.

Accessories include cowhide-and-cotton luggage bearing the Bogner emblem, handbags, purses and the Bogner Super-sport luggage line.

Of course, Bogner is never far from skis. This winter's ski-wear line includes everything from trendy one-color outfits to an extravagant ensemble with fur and feathers and even "the world's first heatable ski suit."

The Art of Creating Fashion



Mondi's new look for warm winter days.

MONDI'S new look for fall inspired American artist Joe Eula to create a unique series of drawings and watercolors. Eula, well-known to regular followers of international fashion, captured the spirit of the collection during a show of the

Mondi Coordinate Line in Manhattan's Trump Tower. The drawings are part of a new worldwide campaign devised by Mondì's manager, Herwig Zahm, and his brother Volker.

Mondi is looking forward to a colorful summer 1988, with a palette ranging from tender,

pretty pastels to bright, fresh hues. The results reflect not only craftsmanship but a versatile range of styles and moods, young and casual, elegant and urban or dreamily romantic.

The Munich-based fashion house is offering a spectrum of seven color themes. Bright "pencil colors" — red, blue, green, yellow and lilac — combine with comic-book figures on jersey and knits. Navy blue, off-white and beige contrast with elegant trim and tiny flower prints, while dark summer tones dramatize sporty knits and jerseys. Navy blue, white and red combine for a jaunty yet elegant sailor look. Pastels are as fresh as ever in cotton-gabardine combinations and jersey. Silk and lace take on a new and ultrafeminine dimension in colors of sand and beige. Finally, Mondì is introducing a romantic summertime look with flowered prints against beige, brown and khaki.

No doubt about it, the dress is back, and Mondì is showing a variety of one- and two-piece dresses. There's something for everyone: from chic and elegant to loose-flowing and romantic to comfortable, sporty styles.

The collection also includes designs inspired by the '50s and '60s.

ADVERTISEMENT



Cher Flege

High Tech for High Fashion

SYNTHETIC textiles and fiber-reinforced materials may seem far removed from the glitter and glamor of haute couture. But high technology does have an important backstage role to play. In May 1990 nylon stockings strolled into our lives and for decades the two words were synonymous.

In 1969 an American, Bob Gore, stretched polytetrafluoroethylene to produce a new kind of microporous membrane. Subsequently developed by Du Pont under the trade name Teflon, it is also the basis of Gore-Tex material. Widely used in the clothing industry, this water-proof, windproof material allows the body to breathe.

Also in the 1960s, polyacrylonitrile was processed into Dolan fibers, the wool-like synthetics used for knitwear, carpets and other textiles. Subsequent research by Hoechst uncovered Dolanite 10, an important new addition to the range of industrial fibers.

Last year the Frankfurt Trade Fair consolidated its position as the world's leading

venue for textile trade fairs by launching Techtextil. This year, it attracted 6,600 visitors, including experts from research laboratories, academic scientists, industrial and textile manufacturers, management consultants and executives. There were over 300 exhibitors, the majority from abroad.

Techtextil also drew capacity audiences to a series of seminars on new materials, their applications and potential for industry, geotextiles and environmental protection.

In the case of geotextiles, environmental protection and Third World agriculture were the main areas of interest. The industrial field focused on the ever-increasing demand for new materials, especially fiber-based composites.

Techtextil showed how diverse the field has become, with applications from aerospace to filters for "clean rooms" and even artificial limbs that mold to the body. Many were presented for the first time, the next date to watch will be June 1989 when Techtextil returns.

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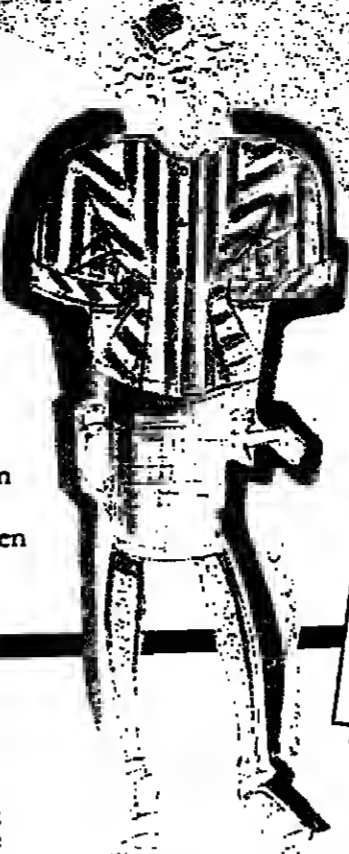
مكتبة الأصيل

FASHION Made in BERLIN

Fashions may change but the style remains timeless. Visitors to the Berlin Durchreise can expect to experience the city chic September 20-22 as the Berliners celebrate the 150th anniversary of their most famous fashion event. The real trend spotters will be arriving even earlier to make sure they catch the Offline Fashion Fair that precedes it.



As fresh as ever, the short look shown by Sandra Pabst.



More surprises for Autumn '87 from Claudia Skoda (above) and for Spring '88 from Barbara Dietrich (left).

How to Celebrate in Fashion

BERLIN is a place to experiment. "The young talents find positions with the established firms or they work on their own," said Kurt Geisler, managing director, Berliner Mode Messe (Berlin Fashion Fair). "Some of what they create is crazy and exaggerated, but they are full of courage and flair."

Three years ago, ten of these young designers formed the Club of the Berlin Fashion Avant Garde. "One made a dress from a mail bag and another built records into a suit — you could choose what music you wanted on the records," Geisler recalled.



Kurt Geisler, the man behind the scenes.

Second only to New York in terms of output, the city's clothing industry stretches from Kurfürstendamm to Kreuzberg. This year's sales are expected to exceed \$500 million (1 billion deutsche marks) and 40 percent of them are destined for the world market.

There are firms that produce everyday clothes for the average consumer, others that specialize in bridal clothes, more that make maternity wear. Berlin also caters to kids. Here, too, are some of Europe's largest producers of jersey knitwear. And more names are still arriving: ten in the last two years.

The local textile industry, which features such companies as Frank Henke, Gerhard Pabst, Jürgen Felser, Graumann and Max Schröder, is recognized as one of the most modern in Europe. With 34 firms employing 3,500 people, it also produces high-tech fibers for aerospace, medicine and industry.

As a creative force, Berlin still breeds world-class designers such as Sandra Pabst, Reimer Clausen, Brigitte Haazke and Claudia Skoda. One hundred and fifty years ago it became the birthplace of ready-to-wear clothes when a successful tailor named Valentin Manheimer discovered how to make coats quickly by cutting several layers of material.

The invention of the sewing machine only accelerated the process, making the ready-to-wear yet more readily available. Spandauer Strasse and Hausvogelplatz became known for

their new-style clothing; Manheimer, Gerson, Israel, Herzog and Lewin became fashionable labels.

The business swiftly caught the interest of visitors en route to the Leipzig Fair and as the city grew into a fashion capital — the glamorous home of Berlin chic — the Berlin Durchreise was born. Its name means passing through Berlin and, as this city's major fashion event, it is now keyed to the industry's twice-a-year cycle of renewal. It turns the whole town into a fashion fair with dawn to dusk shows in salons, studios and hotels.

The next at-home, the 138th, will be held September 20 to 22, overlapping as usual with the Avant-Garde Offline Fashion Fair (September 17 to 21).

The Club has its own show-

case for names such as Eva Baumann, Stephanie Pochen, Uli Raiss, Anne Riss and Die Zwei Masche (The Two Stitches) as well as Sylvia Cossa, Barbara Dietrich and Filano. Club member Brigitte Haazke has made quite a name for herself already.

Offline, claimed to be "the highest European avant-garde

fair," brings together the work of fashion designers and textile artists at the Berlin Funkturm (Radio Tower) while the Young Designer Forum is a competition for local and foreign fashion schools.

On September 19, a Gala Fashion Show will be held under canvas in the Spandau section of the city. Six established

and four new Berlin designers will be there and the Japanese designer Kimijima will be a special guest.

The next day, 110 young designers compete for 10,000 DM worth of prizes donated by Berlin textile manufacturer Hans Wiebe. After that the show hits the road and moves to Munich on October 4.

A Feel for Texture and Design

GERHARD Pabst, one of the leaders of the Berlin fashion industry, provides his international clientele with three collections: Sandra Pabst (named after his wife and co-worker), Catarina by Sandra Pabst and Création Mademoiselle.

The latest in the Sandra Pabst line includes garments in the new bark-textured fabric. It is used in tops, silk-linen jackets and short, wide jacquard linen skirts. Also in this collection are short perlecoar dresses using silk and linen with the bark effect. Blue and white jeans are strudded with cat's eyes.

The bark effect in silk and linen is also used for jackets paired with striped chiffon skirts. There are short jackets to be worn with short, white silk-taffeta dresses made from high-quality French lace.

Catarina by Sandra Pabst features coats made from wool-

gabardine, wool and cotton and silk-linen, some in new lengths: short trench coats, short blazers, sport jackets and wind-breakers. Wool-crepe de chine glen plaid may be coordinated with single-color skirts and pantaloons in new lengths. Some of the washable silk dresses and two-piece dresses feature knit details.

Casual, sporty combinations are made with color-in-color checks, stripes and cotton-wool blends in stone gray, ocean algae and beige.

Création Mademoiselle offers a new selection of coats: sport coats, parkas and wind-breakers made from smooth and rough-texture cotton. Striped knits are fun in the new form-fitting silhouette and short lengths. Suits, blazers, short skirts, pants, blouses and overalls in washable wool-cotton gabardine come in a whole range of upbeat colors.

Designers in League

BASED in Berlin for the past 21 years, Jürgen and Claudia Felser collaborate on women's collections that have found an international clientele, particularly in Britain, the Netherlands, Switzerland, the United States and Canada. "We started very early to export, and now we have an export quota of 50 percent," he said.



Wrapping up evening wear for 87/88 with Jürgen Felser.

The couple produce the Jürgen Felser Collections, an exclusive designer line, as well as L'Estelle, a high-quality, ready-to-wear brand for sophisticated women.

"Our style is sporty-elegant," he explained. "For certain designs, we have the materials made to our specifications. However, I must stress that

elegance is in the cut and careful workmanship.

"For this autumn, we have worked with wool cashmere as well as with pure cashmere. We have also used a lot of suede, because the trend is clearly to suede, which can be used for feminine styling. The whole trend is toward showing the woman's figure, but the dresses are not clinging. Yet they do accent the figure."

In keeping with the new leggy look, straight skirts are shorter — although not the more fully cut ones. "Women's fashion shows a trend toward flared and pleated skirts," he noted.

The big colors for this winter are tobacco brown and olive green. For next summer, Jürgen and Claudia Felser are using brown with melba, olive, coral, sea green and the externally fresh navy blue with white.

In the Jürgen Felser Collection for autumn/winter, a long, cut-for-comfort suede coat (with or without fur trim) tops a tapered jacket and long flared or pleated skirt or, alternately, a short, body-skimming skirt with a silk blouse in simple T-shirt style or with large bows and stand-up collar. Complementary casual knits provide a "total look." Or one may mix and match knit coordinates such as pullovers, cardigans, skirts and pants in sporty-rustic or elegant (with embroidered pearls) styles.

The carefree mood is also found in cocktail dresses. Red, green and black are the dominant colors. Wool-jersey dresses are enlivened with whimsical prints, embroidered cloqué, voile and printed chiffon.

Three strong lines by Pabst:

Berlin Fashion the European Style

Düsseldorf

6, 9, 10, 87
IGEDO Düsseldorf
CM Hall 12,
Box 12 D 26-12 E 25
CATARINA Hall 12,
Box 12 D 40-12 E 30
Fashion Shows: CM
Sunday-Tuesday
10:00-16:30h

Paris

19, 9-23, 9 87
Bernhard Mante
15 Bis Rue Montlevy
75009 Paris

Offices:

Amsterdam, Barcelona,
Brussels, London, Paris,
Vienna, Zurich

Munich

3, 10-7, 10 87
ModeWoche Munich
CM Hall 24, Box 24 231
Fashion Shows: CM
10:00-16:30h
CATARINA
Hotel Bay, Hol
Montgelas Appartm. 35

Gerhard Pabst GmbH & Co. KG
Wilhelmsaue 30a
D-1000 Berlin 21
Tel.: Germany 030-820 00 70
Telefax: 184 936



BERLIN BOOMS IN FASHION

The German Center of Creativity. Famous Names. Specialists of Fashion. From wedding gowns to fashion in outsizes. From young fashion to standards.

Berlin Fashion in Düsseldorf:
September 7th, '87 (IGEDO)

Berlin Fashion in Berlin:
September 20-22, '87
(Berliner Durchreise)

Berlin Fashion in Munich:
October 4th, '87
(Modewoche München)

That's it. Let's get together.

Berliner Mode-Messe
Gesellschaft mbH
Marburger Straße 3
1000 Berlin 30
Tel. 030/21170 25

Elegance Personified

ELEGANT fashion in an elegant atmosphere can be found by going up the marble steps at Kurfürstendamm 57-59. Here, at Modemhaus Kramberg, the emphasis

is on Italian designers, particularly Gianni Versace. Both his men's and women's collections, including sweaters and men's shirts, as well as leather luggage and accessories, are in stock.

The full Montana line is also represented. Kramberg carries Armani's women's wear and accessories, as well as those by French designers Jean-Paul Gaultier and Ferré. Both men's and women's collections from Yamamoto are also available.

FINEST CLOTHES
FOR LADIES AND GENTLEMEN

Gianni Versace

kramberg
KURFÜRSTENDAMM 57-59

This Advertising Section
was written by
Clotilde Lucey.



LESTELLE
LESTELLE

Fashion

Bogner

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Vol.	High	Low	Last	Chg.
AT&T	200,000	24 1/2	24 1/2	+1/4
IBM	150,000	100 1/2	100 1/2	+1/4
Amgen	120,000	110 1/2	110 1/2	+1/4
Amgen	100,000	110 1/2	110 1/2	+1/4
Amgen	80,000	110 1/2	110 1/2	+1/4
Amgen	60,000	110 1/2	110 1/2	+1/4
Amgen	40,000	110 1/2	110 1/2	+1/4
Amgen	20,000	110 1/2	110 1/2	+1/4

NYSE 4 p.m. volume	1,252,000
NYSE 4 p.m. volume	1,252,000
NYSE 4 p.m. volume	1,252,000
NYSE 4 p.m. volume	1,252,000
NYSE 4 p.m. volume	1,252,000
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NYSE 4 p.m. volume	1,252,000
NYSE 4 p.m. volume	1,252,000

High	Low	Close	Chg.
Composite	1,252	1,252	+1.14
Composite	1,252	1,252	+1.14
Composite	1,252	1,252	+1.14
Composite	1,252	1,252	+1.14
Composite	1,252	1,252	+1.14

Monday's NYSE Closing
Via The Associated Press

Advanced Declined	Unchanged	Total Issues
Advanced	Declined	Unchanged
Advanced	Declined	Unchanged
Advanced	Declined	Unchanged
Advanced	Declined	Unchanged
Advanced	Declined	Unchanged

Close	Chg.	High	Low	Year Ago
Composite	1,252	1,252	1,252	1,252
Composite	1,252	1,252	1,252	1,252
Composite	1,252	1,252	1,252	1,252
Composite	1,252	1,252	1,252	1,252
Composite	1,252	1,252	1,252	1,252

Vol.	High	Low	Last	Chg.
Amgen	120,000	110 1/2	110 1/2	+1/4
Amgen	100,000	110 1/2	110 1/2	+1/4
Amgen	80,000	110 1/2	110 1/2	+1/4
Amgen	60,000	110 1/2	110 1/2	+1/4
Amgen	40,000	110 1/2	110 1/2	+1/4

Close	Chg.
Bonds	+0.02
Utilities	+0.01
Industries	+0.01

Advanced	Declined	Unchanged	Total Issues
Advanced	Declined	Unchanged	Total Issues
Advanced	Declined	Unchanged	Total Issues
Advanced	Declined	Unchanged	Total Issues
Advanced	Declined	Unchanged	Total Issues
Advanced	Declined	Unchanged	Total Issues

Buy	Sales	% of
Buy	Sales	% of
Buy	Sales	% of
Buy	Sales	% of
Buy	Sales	% of
Buy	Sales	% of

Close	High	Low	Last	Chg.
Index	High	Low	Last	Chg.
Index	High	Low	Last	Chg.
Index	High	Low	Last	Chg.
Index	High	Low	Last	Chg.
Index	High	Low	Last	Chg.

High	Low	Close	Chg.
Composite	High	Low	Close
Composite	High	Low	Close
Composite	High	Low	Close
Composite	High	Low	Close
Composite	High	Low	Close

Advanced	Declined	Unchanged	Total Issues
Advanced	Declined	Unchanged	Total Issues
Advanced	Declined	Unchanged	Total Issues
Advanced	Declined	Unchanged	Total Issues
Advanced	Declined	Unchanged	Total Issues
Advanced	Declined	Unchanged	Total Issues

High	Low	Close	Chg.
Index	High	Low	Close
Index	High	Low	Close
Index	High	Low	Close
Index	High	Low	Close
Index	High	Low	Close

Tables include the nationwide prices up to the closing on Wall Street and do not reflect late trades elsewhere.

12 Month High	Low	Stock	Div. Yld. PE	52 Wk High	Low	Close	Chg.
12 Month High	Low	Stock	Div. Yld. PE	52 Wk High	Low	Close	Chg.
12 Month High	Low	Stock	Div. Yld. PE	52 Wk High	Low	Close	Chg.
12 Month High	Low	Stock	Div. Yld. PE	52 Wk High	Low	Close	Chg.
12 Month High	Low	Stock	Div. Yld. PE	52 Wk High	Low	Close	Chg.
12 Month High	Low	Stock	Div. Yld. PE	52 Wk High	Low	Close	Chg.

NYSE Slips as Rally Fizzles

NEW YORK — Prices on the New York Stock Exchange slipped Monday in the slowest trading in nearly two months as equity investors worried about rising interest rates and a weak dollar.

The Dow Jones industrial average, which has risen nearly 225 points in the last four weeks, dipped 12.43 points to 2,697.97.

Declines outnumbered advances by 2 to 1 among the NYSE issues traded.

Broad-market indexes also slipped. The New York Stock Exchange composite index fell 1.24 to 186.27. Standard & Poor's 500-stock index lost 2.57, ending at 333.33. The price of an average share dropped 29 cents.

Volume fell to about 149.35 million from 189.58 million on Friday, it was the quietest trading since June 29, when only 142.5 million shares changed hands.

Traders ascribed Monday's modest losses to investors' unwillingness to buy or even to sell aggressively in the face of an uncertain outlook for the dollar and interest rates.

The dollar flirted with 140 yen and the Treasury's long bond was flirting with a 9 percent yield, noted Hugh Johnson, chief economist and investment policy officer at First Albany Corp., a regional brokerage.

Mr. Johnson said that the dollar and the 30-year bond are now their levels of April and May. The Dow fell more than 100 points in April and did not resume its advance until June.

He said that the financial markets are also waiting to see what the new Federal Reserve Board chairman, Alan Greenspan, is willing to do to support the dollar.

"Investors did what they wanted to do in the morning and then it was just a wait-and-see game," said Jim Andrews, first vice-president in charge of institutional trading at Junney Montgomery Scott in Philadelphia.

"You have one big investor saying the stock market will go down 50 percent and another saying the Dow will back off 40 points before climbing another 500," he said. "Investors are asking, 'What do we do now?' but we could just have a quiet period until Labor Day" on Sept. 7.

Stock prices opened mixed but slipped when blue-chip issues erased initial gains. Traders said that the dollar's raised performance and lower bond prices encouraged equity investors to take profits in the morning.

AT&T was the most active NYSE-listed issue, falling 1/4 to 34 1/2.

SmithKline Beckman followed, easing 1/4 to 63 1/2 after falling 3/4 Friday on news the FDA has approved a generic form of SmithKline Beckman's anti-hepatitis drug, Dazidate. Trading on the American Stock Exchange, Bolar, which makes the generic version, rose 2 1/2 to 37 1/2 after jumping 6 1/2 Friday. It said the drug should boost company sales by more than \$10 million annually. SmithKline also said it is buying a contact lens maker.

IBM was third, easing 1/4 to 174 1/2.

The oil sector was hard hit as crude oil prices fell on news that OPEC's crude oil production this month is expected to exceed the cartel's ceiling by about 3 million barrels. Exxon fell 1 1/2 to 97. Chevron dropped 1 1/2 to 58 1/2 and Texaco slid 5/8 to 42 1/2.

12 Month High	Low	Stock	Div. Yld. PE	52 Wk High	Low	Close	Chg.
12 Month High	Low	Stock	Div. Yld. PE	52 Wk High	Low	Close	Chg.
12 Month High	Low	Stock	Div. Yld. PE	52 Wk High	Low	Close	Chg.
12 Month High	Low	Stock	Div. Yld. PE	52 Wk High	Low	Close	Chg.
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12 Month High	Low	Stock	Div. Yld. PE	52 Wk High	Low	Close	Chg.
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12 Month High	Low	Stock	Div. Yld. PE	52 Wk High	Low	Close	Chg.
12 Month High	Low	Stock	Div. Yld. PE	52 Wk High	Low	Close	Chg.
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12 Month High	Low	Stock	Div. Yld. PE	52 Wk High	Low	Close	Chg.

Monday's NYSE Closing

Tables include the nationwide price up to the closing on a Wall Street and do not reflect late trades elsewhere.

Table of NYSE closing prices for various stocks including IBM, AT&T, and GE. Columns include stock name, price, change, and volume.

Table of NYSE closing prices for various stocks including AMT, US Steel, and General Motors.

Table of NYSE closing prices for various stocks including Microsoft, Apple, and Intel.

U.S. Futures Via The Associated Press

Table of U.S. Futures prices for wheat, corn, and soybeans.

Table of U.S. Futures prices for orange juice, sugar, and coffee.

Table of U.S. Futures prices for livestock including cattle and hogs.

Table of U.S. Futures prices for various metals including copper, zinc, and gold.

Table of U.S. Futures prices for various currencies and options.

World Futures

Table of World Futures prices for various commodities.

Table of World Futures prices for various currencies.

Table of World Futures prices for various metals.

Table of World Futures prices for various commodities.

Table of World Futures prices for various currencies.

Table of various international market indices and prices.

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NYSE High-Lows

Table of NYSE High-Low prices for various stocks.

AMEX High-Lows

Table of AMEX High-Low prices for various stocks.

Baden to Sell 4% Dornier Stake

STUTTGART — The West German state of Baden-Württemberg said Monday that it plans to sell its 4 percent stake in Dornier GmbH, the aerospace and medical group 66 percent owned by Daimler-Benz AG.

Toyota, Nissan Exports Fell in July

TOKYO — Toyota Motor Corp.'s vehicle exports fell 7.7 percent in July from the previous year, the company said Monday, while Nissan Motor Co. said its exports fell by 9 percent last month.

Toyota Plans Luxury Line for U.S.

TORRANCE, California — Toyota Motor Corp.'s U.S. unit said Monday that it will introduce a new luxury car line, the Lexus, in America in 1989. The two Lexus models will be built in Japan and offered under a separate franchise of fewer than 100 dealers, with sales expected to reach 30,000 in 1989.

Norfolk Southern Is Offering An Early Retirement Program

NORFOLK, Virginia — Norfolk Southern Corp. said Friday it is offering an early retirement program for trainmen and switchmen with a one-time special compensation package worth a total of \$400 million.

Company Results

Table of Company Results for various firms including American Express, IBM, and AT&T.

London Metals

Table of London Metals prices for various commodities.

U.S. Treasuries

Table of U.S. Treasuries prices for various government securities.

DM Futures Options

Table of DM Futures Options prices for various international currencies.

S&P 100 Index Options

Table of S&P 100 Index Options prices for various index derivatives.

Dividends

Table of Dividends for various stocks.

Spot Commodities

Table of Spot Commodities prices for various goods.

U.S. Treasuries

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Market Guide

Market Guide section providing a summary of various market activities and news.

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BUSINESS ROUNDUP

Honda's Profit Slipped 25.5% in First 4 Months

Compiled by Our Staff From Dispatches TOKYO — Honda Motor Co. said Monday that its consolidated net income fell 25.5 percent, to 28.4 billion yen (\$193 million), in the four months ended June 30.

Bell Resources Profit Up 63% in Half

PERTH, Australia — Robert Holmes & Court's Bell Resources Ltd. said Monday that net profit jumped 63 percent to 160 million Australian dollars (\$114 million) in the first half ended June 30, from 98.1 million a year earlier.

Japan's Thirst for Mineral Water Turns Imports Into a Flood

TOKYO — Japan's thirst for foreign mineral water has turned a trickle of imports into a torrent in little more than a year. Increased consumerism, rising awareness about health and the poor quality of urban tap water are behind the flood, with the major customers apparently city dwellers in their 30s and 40s.

SmithKline Buys Lens Firm In U.S. for \$115 Million

PHILADELPHIA — SmithKline Beckman Corp. said Monday that it has agreed to buy International Hydron Corp. for at least \$115 million in a deal that moves the U.S. pharmaceutical giant into contact lens manufacturing.

Hanson Has Morgan Stake

LONDON — Morgan Grenfell Group PLC said Monday that Hanson Trust PLC, the industrial conglomerate, had acquired a 3.3 percent stake in the merchant bank.

Boeing Delays 7J7, Citing Scant Customer Interest

SEATTLE — Boeing Co. said Monday that it plans to delay development of its 7J7 propan jet because of a low level of interest by potential customers.

MANILA: Shares Plunge, Leaving Many Relieved

(Continued from first finance page) The hot air of speculation is now seeping out of the market. Despite continued worries over the political situation, analysts are anticipating a slower-moving market in coming months, but a healthier one.

Table with columns: FOREIGN & COLONIAL RESERVE ASSET FUND, A: U.S. DOLLAR "CASH", B: MULTICURRENCY "CASH", C: DOLLAR BONDS, D: MULTICURRENCY BONDS, E: STERLING BONDS, F: DEUTSCHMARK BONDS, G: YEN BONDS, H: EQU BONDS, I: STERLING EQUITY, M: U.S. EQUITIES, N: JAPANESE EQUITIES, O: GLOBAL EQUITIES, Z: STERLING "CASH".

Advertisement for St. Genevieve Resources Ltd. featuring convertible bonds 1987-1992. Includes text: 'These securities have been placed overseas, this announcement appears as a matter of record only. S. Fr. 25,000,000 (minimum) St. Genevieve Resources Ltd. Convertible Bonds 1987-1992 in one or more tranches'.

Schneider to Buy 50% Stake in Dual

TURKHEIM, West Germany — Schneider Rundfunkwerke AG, the West German maker of computer and audio equipment, said Monday that it will buy 50 percent of Dual GmbH, the stereo maker, by Jan. 1, and has an option to buy the other half.

Advertisement for Chemical Bank Home Loans. Text: '100% UK Mortgages for Expatriates * fast, personalised service * funds immediately available Phone our mortgage consultants on 01-380 5019/5214'.

Advertisement for EUROPEAN INVESTMENT BANK Luxembourg. Text: 'New Issue August 25, 1987 This advertisement appears as a matter of record only. EUROPEAN INVESTMENT BANK Luxembourg DM 200,000,000 6 1/2% Deutsche Mark Bearer Bonds of 1987/1995'.

Advertisement for The Kyowa Bank, Ltd. Text: 'This announcement appears as a matter of record only. August, 1987 The Kyowa Bank, Ltd. (Incorporated with limited liability in Japan) U.S. \$100,000,000 1 3/4 per cent. Convertible Bonds Due 2002 Issue Price 100 per cent.'.

Monday's ALEX Closing

Tables include the nationwide prices up to the closing on Wall Street and do not reflect late trades elsewhere.

Table with columns: 12 Month High/Low, Div. Yld. PE, Close, and Stock symbols (e.g., A, B, C, D, E, F, G, H, I, J, K, L, M, N, O, P, Q, R, S, T, U, V, W, X, Y, Z).

Table with columns: 12 Month High/Low, Div. Yld. PE, Close, and Stock symbols (e.g., A, B, C, D, E, F, G, H, I, J, K, L, M, N, O, P, Q, R, S, T, U, V, W, X, Y, Z).

Table with columns: 12 Month High/Low, Div. Yld. PE, Close, and Stock symbols (e.g., A, B, C, D, E, F, G, H, I, J, K, L, M, N, O, P, Q, R, S, T, U, V, W, X, Y, Z).

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INTERNATIONAL FUNDS (Quotations Supplied by Funds Listed) 24th Aug. 1987

Large table listing various international funds with columns for fund name, share price, and other details. Includes sub-sections like 'INTERNATIONAL INCOME FUND', 'INTERNATIONAL EQUITY FUND', and 'OTHER FUNDS'.

Floating-Rate Notes

Table listing floating rate notes with columns for currency (Dollars, Deutsche Marks, Japanese Yen, Pounds Sterling), issuer name, and interest rate.

Source: Credit Suisse-Firz Securities Ltd. London. Includes a note about the source and a small advertisement for 'WORLD MARKETS'.



CURRENCY MARKETS

دولار من ليدون

Dollar Closes Mixed as Intervention Fears Rise

Compiled by Our Staff From Dispatches

NEW YORK — The dollar closed mixed on Monday as concern over central bank intervention increased.

Table with 3 columns: Currency, Bid, Ask. Includes Deutsche mark, Japanese yen, Swiss franc, French franc.

In New York, the dollar slipped to 141.90 yen, down from Friday's close of 142.15, but rose to 1.8175 Deutsche marks, against 1.8150 on Friday, and to 6.0780 French francs from 6.0718.

The US currency was stronger against the British pound, which closed at \$1.6320, down from \$1.6325, but fell to 1.4975 Swiss francs from 1.5025.

that Japanese monetary officials had been talking with U.S. officials for a week on the possibility of coordinated intervention if the dollar's slide continued.

There is a feeling in the market "that the dollar will stabilize at these levels," said Earl Johnson of Harris Bank in Chicago.

As for the reported talks between Japanese and U.S. officials, Mr. Johnson said there may be an effort to "stabilize the dollar through rhetoric."

Mr. Johnson said the \$15.7 billion U.S. merchandise trade deficit in June and the 2.3 percent growth rate in the second quarter "certainly don't argue for a stronger dollar. But we might hold at these levels until we see the next trade figure."

Earlier in the July trade report, to be released in September, showed a deficit in the vicinity of \$16 billion, Mr. Johnson said, the dollar "would come under serious selling pressure."

The dollar closed at \$1.6167 DM, unchanged from Friday.

However, it was lower against the yen, closing at 142.35, against 142.75 on Friday. It also closed at 6.0775 French francs, down from 6.0800 on Friday, and at 1.4965 Swiss francs, down from 1.5040.

The dollar was also lower against the British pound, which closed at \$1.6305, against \$1.6300 on Friday.

The dollar had edged down to lows of 141.80 yen and 1.8125 DM during the afternoon in Europe as the market tested central banks' determination to support the dollar.

There was no sign of intervention in Europe but the market lacked the momentum to push the dollar further down, dealers said.

The dollar has shed about 5 percent of its value against the yen and 4 percent against the mark since Aug. 14, when the United States announced the June trade figures.

Yields Increase

At U.S. Auction Of Treasury Bills

WASHINGTON — The U.S. Treasury said Monday that its auction of three-month bills produced an average yield of 6.12 percent, above last week's average of 5.97 percent.

The average on the six-month bills rose to 6.16 percent from 6.12 percent last week.

The three-month yield was the highest since a 4.4 percent on July 30. The yield for the six-month bills was the highest since 6.18 percent on July 31.

The Treasury received \$26.2 billion in bids for the three-month bills, of which it accepted \$6.6 billion. It accepted the same amount of six-month bills from \$25.8 billion in bids.

OXFORD: Superconductors a Magnet for Markets



Martin Wilson, left, and John Pilcher, of Oxford Instruments.

(Continued from first finance page) more circuits into them — than is possible with today's lithographic processes.

IBM has turned to Oxford because extremely sophisticated "supermagnets" are needed to bend the beam and hold it in an oval circuit small enough to fit into a reasonably sized semiconductor production facility.

"This is substantially bigger than any project we have ever done," said John Pilcher, managing director of the Oxford subsidiary, Oxford Instruments Ltd., that is overseeing the three-year effort.

Oxford is being aided by a \$1.5 billion interest-free loan from the British government, which is eager to give the company a leg up in its race with German and Japanese groups that are also developing compact synchrotrons.

Government scientists at the Daresbury Laboratory in Warrington, England, provided crucial advice on the shape and gradations of the magnetic field the synchrotron would need.

"Accelerator physicists are rare animals that mainly live in government labs," said Martin Wilson, the project manager. "We can make it, but we need help from people who could tell us what to make."

Fortunately for Oxford, the synchrotron project has blossomed just as growth in the company's traditional image-analysis business faltered.

Reflecting investor disappointment with Oxford's profit for the past financial year, Oxford's share price has fallen from 413 pence six months ago to 325 pence on Monday.

Magnet-based image analysis is known as nuclear magnetic resonance, or NMR, in the analytical field and magnetic resonance imaging, or MRI, in medical diagnosis.

Oxford's MRI unit sales were the main growth engine in the early 1980s. But major customers such as General Electric Co. of Britain and

Siemens AG of West Germany are making more of their own magnets for the analytical and medical diagnostic equipment. And many of the limited number of laboratories and hospitals that can afford the devices now have them.

The main problem, Mr. Williams said, is that the instrument manufacturers who are Oxford's customers are eager to recoup their heavy investment in MRI and NMR systems and are reluctant to cut profit margins in order to reduce prices to a level that might attract a broader range of hospitals and laboratories.

Fortunately for Oxford, the synchrotron project has blossomed just as growth in the company's traditional image-analysis business faltered.

Reflecting investor disappointment with Oxford's profit for the past financial year, Oxford's share price has fallen from 413 pence six months ago to 325 pence on Monday.

Magnet-based image analysis is known as nuclear magnetic resonance, or NMR, in the analytical field and magnetic resonance imaging, or MRI, in medical diagnosis.

Oxford's MRI unit sales were the main growth engine in the early 1980s. But major customers such as General Electric Co. of Britain and

DOLLAR: A Restrained Response Arab, U.S. Banks Try Swapping Debt

(Continued from first finance page) by any significant reduction in imports.

The reason is that Japanese, German and other foreign exporters, who have made heavy commitments to penetrate the United States, are tenaciously holding on to market share, even as the currency changes dictate they should be raising prices to avoid selling at a loss.

Although import prices have risen 14.5 percent since June 1986, according to the Bureau of Labor Statistics, Barry N. Bosworth, a senior economist in the Carter administration and now a senior fellow at the Brookings Institution, said that, at current exchange rates, the prices still have at least another 20 percent to go.

In a number of industries where competition with Japan is especially

stiff, battles are still being fought over discounts. For example, in earth-moving equipment, where Caterpillar Inc. is head to head with Komatsu Ltd. of Japan, transaction prices show only that Komatsu is discounting less than it used to, according to Gilbert Noide, Caterpillar's public information manager in Peoria, Illinois.

Japan, desperately seeking ways to soften the impact of the rising yen on its economy, was the principal instigator. The United States went along only after getting further commitments from Japan and West Germany to spur economic growth to help ease the American trade deficit.

But Japan appears to be taking the latest fall in the dollar in its stride, a further illustration of the change in perceptions over six months.

BAHRAIN — U.S. banks, anxious to reduce their exposure in the tense Gulf region, are trying to sell troublesome Saudi Arabian corporate loans to Arab banks in return for Latin American and other Third World debt.

Bankers in the region said this swap market is still in its infancy, with only about 10 banks participating, and a volume so far of \$20 million to \$30 million, with individual transactions rarely over \$5 million.

One banker said, "It is a matter of you scratch my back and I'll scratch yours. U.S. banks want to reduce Saudi exposure and many Arab banks feel uncomfortable with Latin American debt."

The Saudi government itself has avoided incurring sovereign debt, preferring to pay for arms and development projects with cash or oil barter.

Bankers said the logic of a Saudi/Latin American asset swap is impeccable.

U.S. banks jumped into Saudi Arabian corporate lending during the 1970s oil boom. But lower oil prices in the 1980s produced a Gulf recession and severe

repayment problems on the Saudi loans, now totaling \$937 million.

With tension in the Gulf increasing over the past few months, some U.S. banks have also seen the swaps as a way to slim down their Gulf operations.

Although the discount pricing of Saudi corporate loans varies widely, some swaps have ranked them slightly below Ecuador's sovereign debt, which trades at around 45 to 47 cents to the dollar.

For their part, Arab banks, with an exposure in Latin America estimated at \$4 billion, often find it difficult to follow the region's complex debt reschedulings, with negotiations usually held in New York.

The two largest Bahrain-based banks, Arab Banking Corp. and Gulf International Bank BSC, have worldwide networks capable of monitoring Latin America, but small institutions are less flexible.

"An Arab bank with \$1 million lent to, say, Peru, might be very happy to offload that exposure and take on a little more of a Saudi Arabian company closer to home," one banker said.

Monday's OTC Prices. NASDAQ prices as of 4 P.M. New York Time. Via the Associated Press.

Table A: OTC prices for various stocks including ADC, ADI, ADP, etc.

Table B: OTC prices for various stocks including AIG, AIZ, AIZI, etc.

Table C: OTC prices for various stocks including AIZI, AIZII, AIZIII, etc.

Table D: OTC prices for various stocks including AIZIV, AIZV, AIZVI, etc.

Table E: OTC prices for various stocks including AIZVII, AIZVIII, AIZIX, etc.

Table F: OTC prices for various stocks including AIZX, AIZXI, AIZXII, etc.

Table G: OTC prices for various stocks including AIZXIII, AIZXIV, AIZXV, etc.

Table H: OTC prices for various stocks including AIZXVI, AIZXVII, AIZXVIII, etc.

Table I: OTC prices for various stocks including AIZXIX, AIZXX, AIZXXI, etc.

Table J: OTC prices for various stocks including AIZXXII, AIZXXIII, AIZXXIV, etc.

Table K: OTC prices for various stocks including AIZXXV, AIZXXVI, AIZXXVII, etc.

Table L: OTC prices for various stocks including AIZXXVIII, AIZXXIX, AIZXXX, etc.

Table M: OTC prices for various stocks including AIZXXXI, AIZXXXII, AIZXXXIII, etc.

Monday's AMEX Closing. Tables include the nationwide prices up to the closing on Wall Street and do not reflect late trades elsewhere.

SPORTS

Shaky Reds Swept by Cardinals

Compiled by Our Staff From Dispatches
CINCINNATI — The Cincinnati Reds have been swept at home by St. Louis for the first time in 14 years.

Terry Pendleton's two-run single capped a three-run St. Louis first inning and Tommy Herr's two-run double highlighted a five-run fifth.

Molitor Singles; Hit Streak at 38

The Associated Press
MILWAUKEE — Paul Molitor lined a fifth-inning single off Charlie Leibrandt to extend his hitting streak to 38 games.

BASEBALL ROUNDUP

heels of a five-game losing streak enabled St. Louis to maintain a 4 1/2 game lead over New York in the National League East.

Pete Rose, the losing manager, kept the clubhouse door closed for 2 1/2 minutes after the game.

California starter Kirk McCaskill (4-5) scattered seven hits over 6 1/2 innings to win for the second time in seven decisions since coming back from elbow surgery.

Echoing Theme: Cuba vs. U.S.

By Michael Janofsky
New York Times Service

INDIANAPOLIS — There were times during the previous 16 days when it seemed as if the Pan American Games would never reach this point.

United States lowered and the flag of Cuba raised to honor the next Pan American Games, slated for Havana in 1991.

It was a fitting ending, for if these games had one theme, it was the presence of nearly 600 Cubans and their political and athletic impact on the games.

Not since Fidel Castro became the country's leader in 1959 had so many Cubans traveled to the United States at once.

Never mind that the United States ran away with the medal count (see Scoreboard), with Cuba and Canada a distant second and third.

Whether it was boxing, baseball or basketball, a U.S.-Cuba match always seemed supercharged, and to those instances when demonstrators added excitement of a different sort.

By the end, Cubans like runner Ana Quiros and Josephina Capote, perhaps the best female volleyball player in the world, were sharing media attention with the anti-Castro protest groups.

Or the Chilean equestrian who was let in, only to become the subject of a court action in which two women accused him of 72 murders in 1973.

Or the fight between four Cuban boxers and several members of Cuba Independiente y Democrata that left one person from the anti-Castro group hospitalized.

Or the boycott threatened by the Cubans when they learned that the band that would play at the closing ceremonies, Miami Sound Machine, included a woman whose father was once a bodyguard for Fulgencio Batista, the ruler Castro overthrew.

Or the never-explained discrepancy between the president of the Pan American Sports Organization, who insisted all medical winners were tested for drugs, and the chief doctor, who said only some were.

Or the arrival Saturday of a senior Cuban government official who had graduated from a U.S. military school in 1953 and eight years later commanded the Cuban troops that defeated invaders from the United States at the Bay of Pigs.

By Sunday, one had to wonder if Indianapolis wasn't feeling just a little worn out.

Ted Boehm, the chairman of the organizing committee, was discussing a rainbow of events the other day. He looked tired but satisfied. Ticket revenues would exceed the projected \$8.7 million. The games would, at worst, break even.

From all appearances, their work has contributed significantly. The United States easily won the team competition (385,950 points, to Cuba's silver-medal 376,375); the United States took the top five places — Mar, Phillips, Kelly Garrison-Stevens, Melissa Marlowe and Hope Spivey.

And in Sunday's individual competition Phillips, Garrison-Stevens and Marlowe won three of the four gold medals at stake.

Gymnasts Get Psyched

New York Times Service

INDIANAPOLIS — During the final round of the gymnastics team competition last week, Kristie Phillips fell off the balance beam, a slip that enabled her teammate, Sabrina Mar, to slip past her for individual honors.

Keith Henschen and Rich Gordin are sports psychologists who work with elite U.S. gymnasts as they head toward major competitions such as the Pan American Games.

California starter Kirk McCaskill (4-5) scattered seven hits over 6 1/2 innings to win for the second time in seven decisions since coming back from elbow surgery.

Rhodes (1-5) left the game after five innings with a right shoulder injury. He did not allow a hit until Casey Lansford singled with one out in the fifth.

Orlando's 6 Maters: 5 In Seattle, Ken Dixon pitched three-hit ball for six innings and Larry Sheets and Mike Hart homered as Baltimore ended a three-game Mariner winning streak.

Dixon (7-8) was sent to the bullpen earlier to the year and spent a month in the minor leagues. But the right-hander is 4-1 since being recalled on July 20.

White Sox & Rangers: 1 In Arlington, Texas, Floyd Bannister scattered seven hits in his enroute to his seventh complete game of the season and was supported by a 13-hit attack.

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Kelly Garrison-Stevens, holding the U.S. flag at the closing ceremonies Sunday.

focus," Henschen said. "But then they have to quickly broaden out to the next move. It has to be automatic."

To understand the psychological makeup of each girl, the doctors give them a battery of tests that help determine their self-images, their abilities to concentrate and how well they handle pressure and stress.

Then they tailor individual programs for each athlete.

"We take what they do well and build on their strengths," Gordin said. "They don't get to this level without having some psychological skills. But we try to maximize them as a person, not just a gymnast."

"I don't care if it was played on two different times on two different golf courses. I don't care if I had to wait two hours.

Baseball

Major League Standings

Table showing Major League Standings for American League and National League, including teams like Detroit, Toronto, New York, Milwaukee, Boston, Baltimore, Cleveland, Minnesota, Oakland, California, Kansas City, Seattle, Chicago, Philadelphia, Pittsburgh, San Francisco, Houston, Cincinnati, Atlanta, Los Angeles, and San Diego.

Sunday's Major League Line Scores

Table showing Sunday's Major League Line Scores for various games, including matchups like Boston vs. Milwaukee, Detroit vs. Cleveland, and San Francisco vs. Montreal.

Major League Leaders

Table showing Major League Leaders for batting average, home runs, RBIs, and other statistics across various leagues.

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Pan American Games

Sunday's Gold Medalists

Table listing Sunday's Gold Medalists in various sports including Basketball, Boxing, Football, and Tennis.

Final Medals Table

Table showing Final Medals Table for various countries, including the United States, Canada, and others.

Tennis

Table showing Tennis tournament results, including Men's and Women's Singles and Doubles.

European Soccer

Table showing European Soccer results, including Champions Cup and other regional matches.

Weibring Wins Storm-Shortened U.S. Golf

The Associated Press

OAK BROOK, Illinois — D.A. Weibring, the first man off the tee, shot rounds of 69 and 68, then watched and waited as PGA champion Larry Nelson's challenge fell short.

playoff to one of the most unusual tournaments to recent years.

The double-round windup was necessitated by storms that washed out two days of play, forced organizers to cut the tournament from 72 to 54 holes and delayed the start of play from Thursday until Saturday.

"This," said the Illinois native, "was worth it. This is something very special."

Weibring won as he stood on the practice tee getting ready for a playoff, listening over the radio of a nearby tournament official and not watching as Nelson looked at his birdie putt on the 72 hole.

ESCORTS & GUIDES

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ART BUCHWALD
Builder in Paradise

WASHINGTON—No man is an island. But this doesn't keep men from wanting to develop one. Perregine is a builder who came up to my island to get away from the hustle and the bustle of Washington.



Buchwald

Glydebourne to Use Surtitles Next Season
LONDON — Glydebourne Festival Opera will project a simultaneous translation of a foreign language libretto for the first time for one production during next year's festival, according to its chairman, George Christy.

The Return of the British Native

International Herald Tribune
LONDON — Last January, viewers of BBC's "Forty Minutes" saw a documentary by Molly Dineen called "Home From the Hill."

MARY BLUME

house in Kenya that he had lived in for 20 years, supervise the packing of his polo kit and the dismantling of his rhino weather-vane, shoot his glass chandelier to bits, and write a reference for his Kenyan butler, whom he describes as a hardworking, honest, loyal and humorous little man.



Colonel Hilary Hook

Hook is indeed a relic from colonial days, but in almost 20 years of running luxury photographic safaris in Kenya he came home annually to shoot birds on the estates of what he highly refers to as his safari victims and so is not entirely unfamiliar with British society. He is indeed a member of the Kipling Society (enrolled by the explorer Wilfred Thesiger) and he read James Eloy Flecker while with the Camel Corps, but he adores Nabokov and Evelyn, not Auberon Waugh. Like many men who have spent weeks on lonely patrols, he likes gossip, leg-pulls and vivid yarns.

films with his father, one of which, "Before I Die Forever," was shown this month at the Edinburgh Festival. "Hilary's a good actor, a very good actor," he says, "and just as hard as professionals to work with."

Hook's Kenya was not the wide-screen marvel it has become nor was it any longer the Happy Valley Kenya, "the Regency revived by red-necked settlers," of between the wars. Unlike more tragic colonies, highland Kenya had no mineral wealth to tempt the greedy and was settled by well-born and high-living farmers. "Rhodesia was where the other ranks went and Kenya was where the officers went," Hook says. "Extraordinary setup, isn't it? You lived by the sweat of your brow or on your private income and then you played the ass."

PEOPLE
Sean Penn Switches Jails To Complete His Term

Sean Penn decided not to return to the rural jail where he served the first part of a sentence for probation violation and has checked into the Los Angeles County Central Jail to complete his term, officials said. Penn, 27, was bawled into the jail on Saturday. More than 5,000 prisoners are confined at the Central Jail. The busload of the pop star's friends arrived at the Central Jail in Bridgeport in northern California, where he had paid for his own lodging. He was released Aug. 25 to resume motion picture work. With time off for picture work, Penn will have to complete only a total of 32 days of the 60-day sentence.

Harper's magazine lists "America's 10 Most Beautiful Women" in its September issue. With the actresses Candice Bergen, Lisa Bonet, Anjelica Huston, and Virginia Madsen leading the parade. The magazine reported that women were chosen partly because they are "hot," highly visible and they are "hot" in a promising film series involved in an updating of the list of American beauties are the actresses Marlee Matlin, Michelle Pfeiffer, the CBS "60 Minutes" correspondent, Diane Sawyer, the model, Christy Turlington and the actress, Sean Young. Bonet and Turlington, both 18, are the youngest on the list, while Bergen, 40, and Sawyer, 41, are the oldest.

Mstislav Rostropovich received a standing ovation from 5,000 people who packed an amphitheater below the Acropolis for a performance in aid of restoring the ancient marble temples on the hilltop. The celebrated cellist teamed with the 24-year-old violinist Anne-Sophie Mutter and Bruno Giuranna on the viola. Played three Beethoven works in a concert he said was had promised to himself for several years. "I've always wanted to do something for the Acropolis. We have to protect the great masterpieces that man has created," the Russian-born musician told reporters. After the performance, Rostropovich was presented with the silver medal of the city of Athens by Deputy Mayor Zachar Hadziolov and attended a dinner given in his honor by Culture Minister Melina Mercouri.

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